

CORPORATE BROCHURE

Air Antilles





airantilles.com





A genuinely Caribbean-oriented company

Air Antilles and its sister company **Air Guyane** are trademarks of the Compagnie Aérienne Interrégionale Express (CAIRE) founded in 2002.

The company is owned by solid private shareholders and operates its flights under the IATA code 3S.

- **Air Antilles** operates regular flights throughout the Caribbean with a network that connects the French, British, American, Hispanic, and Dutch islands.
- **Air Guyane** operates exclusively on the French Guianese territory.

Serving more than 28 destinations and with over 500,000 passengers carried in 2019, Air Antilles is the major airlines in the Caribbean.

With **20 years of experience**, the company wishes to strengthen its leadership in the Antilles-French Guiana, while pursuing its expansion strategy in the Caribbean through the launch of new air service, with convenient connections and attractive commercial offers.

2019 Key Data

- **80M** revenue (US \$94M)
- A staff of **280** throughout the Caribbean
- **28** destinations served
- **500,000** passengers carried
- **20,000** flight hours
- **A modern fleet** of 15 airplanes



Caribsky Caribbean United

Air Antilles is a founding member of the Caribsky Alliance:

a strategic alliance between service carriers aiming to optimize air travel in the Caribbean and spur regional economic development.

Since its recent creation in 2018, it brings together several partners with the support and funding of the European Union.

The company also develops partnerships and code share flights with major airlines in order to expand its regional reach (Air France, Corsair International, Winair, etc.)







A fleet combining safety and modernity

The company has a fleet of 15 modern airplanes (average fleet age of 5 years), meeting the strictest European standards in terms of technology, safety, and CO2 emissions.

The fleet is regularly renewed to offer the greatest comfort and flying experience.

Aircraft best-suited to the market's needs and Caribbean environment

- **TWIN OTTER** : serving challenging airport approaches and meeting limited passenger flow characteristic of insular territories.
- **ATR 42 / ATR 72** : for longer flights, allowing in-flight services and excellent comfort.
- **LET 410** : exclusively in French Guiana
- **CESSNA CARAVAN** : mainly dedicated to freight transportation.

A constant growth of the fleet

Two thirds of the fleet are dedicated to strong-growth international routes, calling for the purchase of one new airplane on average each year.

- Between 2014 and 2020, **Air Antilles** has invested in 5 latest-generation airplanes:
3 ATR 600 and 2 TWIN OTTER 400.
- **Air Guyane** has entirely renewed its fleet.



A fleet combining safety and modernity

Strict compliance with the European aviation rules (EASA)

Air Antilles is an EASA-certificated scheduled air carrier and complies with the strictest requirements in terms of maintenance, navigation procedures, crew qualification and rest period.

It is also frequently controlled by Civil Aviation authorities, which guarantees maximum safety in a notably demanding environment (mountainous, landlocked airfields, weather hazards).



WELCOME ABOARD!
360° Virtual Visit

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and come on board one of
our latest-generation
ATR 72



**A thoroughly
international
network**

Caribsky network

by Air Antilles

A network comprising 3 interconnected segments

- **INTER FRENCH CARIBBEAN:**
connecting Martinique, Guadeloupe, St. Martin, St. Barts and French Guiana
- **FRENCH CARIBBEAN to INTERNATIONAL CARIBBEAN:**
connecting Antigua, Dominican Republic, Barbados, St. Lucia, Dominica, Puerto Rico, Sint Maarten, Haiti
- **INTERNATIONAL INTER CARIBBEAN :**
connecting British, American, Dutch, and Hispanic islands through different sub-networks.





Airantilles



A strong partnership network with an international expansion

Air Antilles has signed codeshare agreements with French major airlines.

These agreements provide our customers with an extended choice of destinations, through check-in, and a single boarding pass, making for an overall enhanced travel experience.

For example, an Air France passenger originating in Paris will be able to fly to St. Lucia or Dominica through Air Antilles connecting flights.

Conversely, an Air Antilles passenger will be able to fly to Santo Domingo with Air Caraïbes (when the flight is not directly operated by Air Antilles), or to Miami with Air France, or to Paris with Corsair International.

As a result of agreements with Hahn Air, Air Antilles flights are available for sale by all fully accredited travel agents.





A strong partnership network with an international expansion

Air Antilles & Winair: **Beyond the partnership**

Both companies have pooled their networks to generate Caribbean route extensions between Dutch, French and Hispanic islands.

Air Antilles flies its ATRs from

St. Martin to Dominica, Curacao, Aruba, Bonaire, Santo Domingo, San Juan, and Haiti.

Our company is also a sales operator for Winair flights leaving from the French Antilles and headed to Saba, St. Eustatius, St. Kitts, Antigua, Curacao, etc. with a connection in St. Martin.



As a consequence, through a simple connection in St. Martin, a passenger departing any region of the Caribbean or Europe, the U.S., or South America can fly all the way to Dominica, the French or Dutch islands with Air Antilles.



CUT HERE IN EMERGENCY
RECOUPER ICI EN CAS D'URGENCE

airantilles

F-OM



A strategy driving the formation of a Caribbean alliance



This ambitious project, with a global budget of **4.67M**, was launched by **Air Antilles** in 2018, in partnership with WINAIR, LIAT and the tourism authorities of DISCOVER DOMINICA.

By stating that one single player could not resolve the challenges inherent in Caribbean air transport, the idea of bringing together airlines and tourism organizations emerged, with the aim of pooling all resources.

Main Goals

- Simplify free movement of people in the region
- Make our territories more accessible and more attractive
- Offer competitive rates together with a broader range of services
- Boost economic development

Means and Leverage

- Pooling resources, skills, and know-how
- Interconnected networks: optimizing existing links, frequency, and connections
- One single ticket to a Caribbean destination
- A common membership program





A strategy driving the formation of a Caribbean alliance

The Caribsky project is supported and funded by the European Union through the Caribbean INTERREG program:

- **1,8M€** from the European Regional Development Fund (ERDF)
- **417,500€** from the European Development Fund (EDF)

The balance is funded by the partners of the project.

The **Caribsky** project responds to the ambitions of the axis 1 of the INTERREG Caribbean program, which aims at reinforcing the competitiveness of job-creating Caribbean businesses in a lasting and inclusive way.



Air Antilles extends its Caribbean network and ensures service continuity in a Covid environment

Air Antilles was already operating to and from most islands previously serviced by LIAT's Northern network. When LIAT ceased its activity, Air Antilles ensured service continuity for the Caribbean communities, taking over flights connecting Dominica, St. Martin, Barbados, St. Lucia, and hopefully resuming service to Antigua soon.



Vairantilles



Our Membership programs



E-smiles is a program by **Air Antilles** allowing its members to earn smiles on each trip and redeem them for free flights on their personal **Air Antilles account**.

This program has 3 different levels depending on how often you travel and offers a wide range of benefits and perks.



This program is the **most flexible and budget-savvy** solution for seasoned travelers.

Particularly suitable for professionals, this program not only offers a choice of rewards but gets you fixed-value points to book your airfare with discounts of up to 50% on your ticket price.

Available on all of **Air Antilles** and its partners' network.



+ Savings



+ Benefits



+ Flexibility



Our Values & Commitments

When it was launched in 2002, Air Antilles, although in head-to-head competition with long-standing market players, had the wish to make travel accessible to everyone...

Since then, an extensive network of inter-island connections has been developed between the French, English, Dutch, and Spanish-speaking Caribbean and French Guiana.

It has become THE airline offering the greatest choice of Caribbean destinations departing the French Antilles-French Guiana.

With the same drive to make air transport easier within the Caribbean, we have negotiated alliance and partnership agreements with major companies, delivering more destinations, smoother connections, and accessible rates.

Accessibility Proximity Togetherness
Societal Commitment

The company's growth was also spurred by the drive to open up our territories. Air Antilles demonstrated its regional societal commitment by evacuating Hurricane Irma survivors in the northern Leeward islands.

On a regular basis, the company supports and participates in sports and cultural events throughout the Caribbean, in order to facilitate social and economic exchanges between our insular territories.

Caribbean United

Our mission statement: linking up Caribbean people and Islands.



A sound logo by Esy Kennega
« WE ARE CARIBBEAN »

Photo credits - SonPhilo - SP Photographer



- 1, 2. BNP Golf Cup FWI
3. Marathon Run Barbados
- 4, 5. SXM Festival
- 6, 7. Cycling Tour International de la Guadeloupe - Team Barbade
8. St-Lucia ROOTS & SOOL





Interreg
Caraïbes



UNION EUROPÉENNE



Caribsky

